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### **ORGANIZER**



The Project Management Institute (PMI) is the leading non-profit professional project management organization. It was founded in 1969, and since then it has supported more than 2.9 million of professionals working in almost every country of the world through a global network, collaboration, education, and research.

PMI promotes professional career, achieves the goals of each organization, and continuously contributes to the growth and development of the project management profession, through globally recognized standards, certifications, resources, academic research tools, professional development courses, and networking opportunities.

The PMI Cyprus Chapter was founded about 7 years ago, with the vision of establishing itself as a community of excellence and body of reference as well as to promote the benefits of project management.

#### **Board of Directors**

PMI Cyprus Chapter's Board of Directors is volunteer, member-elected role. PMI Cyprus Chapter's board consists of member-elected directors who serve two-year term.



# INTRODUCTION





### WHY ATTEND

- To learn about the emerging trends on Project Management
- To attain techniques and useful tools
- To be inspired by Keynote Speakers
- To network with other industry professionals
- To earn Professional Development Units (PDUs)



### AUDIENCE

The conference addresses professionals from all sectors of the business community, both public and private.

More specifically, it is addressed to:

- General Managers and CEOs
- CFOs
- Project/Programme Managers, Portfolio Managers and officers
- HR Managers and officers
- · Marketing Managers and officers
- IT professionals
- Logistics Managers and officers
- · Commercial Managers and officers
- Anyone involved in Project Management
- Anyone who would like to learn more about the profession



### **CONFERENCE DETAILS**

Date: Friday, 17th of November 2023

Time: 08:30 - 16:00

City of Dreams, Mediterranean in Limassol, Cyprus

#### Conference Management Company



Website: cyprusconferences.com E-mail: synedrio@topkinisis.com

Tel.: +357 22713780



# PROGRAMME

08:30 - 09:00	Registrations and Welcome Coffee
09:00 - 09:05	Opening Remarks by the Conference Chair  Xenia Kyriakidou, Vice President, Professional Development, Education and Events, PMI Cyprus Chapter
09:05 - 09:10	Welcome Address Costas Tjiapouras, President, PMI Cyprus Chapter
09:10 - 09:15	Welcome Address Marios Tsiakkis, Secretary General, Cyprus Chamber Of Commerce and Industry
09:15 - 09:20	Welcome Address  Demetris Skourides, Chief Scientist for Research Innovation & Technology of the Republic of Cyprus
09:20 - 09:50	Artificial Intelligence and Project Management: The positive and the negative disruptions <b>Geetha Gopal</b> , Chief Operating Officer, Verdana
	Learn about the exciting ways AI is transforming project management and what you need to know as a project manager. Discover how AI brings positive changes by automating tasks, predicting outcomes, and keeping real-time track, all leading to better project results and productivity. This session will also discuss about the potential challenges, like ethical concerns and job displacement, and share strategies to use AI responsibly for optimal results. You will definitely gain practical insights to effectively embrace AI's impact on project management. Don't miss this chance to stay at the forefront of innovation!
09:50 - 10:20	Engaging Leaders in Major Hazard Safety  Tim Ingram, Managing Director, Strategic Safety Consultants Ltd
	Calling upon his own experience and research, Tim will present the role of 'leaders' in creating and sustaining safe facilities and work environments, outlining a successful methodology used to engage senior personnel in major hazard safety. He will emphasise the role and significance of leadership, culture and collaboration in the delivery of effective, efficient safety and business performance outcomes.
10:20 - 10:30	Questions and Discussion
10:30 - 11:00	Networking Coffee Break
	Cognitive Diversity - the diversity your team isn't thinking about!  Teresa Lawrence, President, International Deliverables, LLC
11:00 - 12:30	What if you could capture - and capitalize - on the thinking preferences of everyone on your team? Just as people have preferences for foods and colors, they also have measurably different preferences when it comes to solving problems or tackling challenges. Some people seek to clarify the issue/problem (What's the history, context, data?), others to ideate (I have an idea!), while others prefer to develop (Let's work out the kinks first.), while others are inclined to implement (Let's do this!). Many of us have more than one thinking preference that energizes us. The FourSight Thinking Profile, often referred to simply as FourSight, shows whether you have a high, neutral, or low preference when you clarify, ideate, develop, and implement. FourSight is a research-based measure helps individuals and teams:  • Build better teams  • Recognize and then capitalize on cognitive diversity  • Focus on wrestling with challenges versus wrestling with each other  • Strengthen the synergy and productivity of teams  • Foster a climate that draws maximum potential  • Solve problems better and faster!
12:30 - 12:40	Questions and Discussion

# PROGRAMME



12:40 - 13:10	Transformational delivery for sustainable positive impact Sina Zavertha, Senior Manager, Strategy and Operations, KPMG
	Project management evolution towards transformational and sustainable change by applying and leading a purpose-driven approach. Sustainable project excellence recognizes that projects are not isolated endeavors but integral parts of a larger ecosystem, and their success should be measured not only in terms of immediate deliverables but also in their contribution to a more sustainable and resilient future. By fostering a culture of purpose-driven project management, organizations and individuals can drive positive change in the world for generations to come.
13:15 - 13:20	Questions and Discussion
13:20 - 14:00	Networking Cocktail
14:00 - 14:30	Embracing Emotions: Navigating Adversity with Resilience and Growth Lucila Dotto, Europe Head of Community, PMI
	Experiencing adversity can be emotionally challenging. During this presentation, we aim to delve deeper into the various emotions people experience during difficult times, and how these emotions influence decision-making and behavior. Together, we will review strategies to manage and cope with intense feelings in a healthy and constructive way.
	By embracing our emotions, we can gain insights into ourselves and those around us. Participants may discover healthy ways to cope with their emotions, reflect on their wellbeing and explore practical strategies to cope with adversity. Embracing our emotions in a positive manner can be transformative, not only while navigating change and adversity, but also in growing personally and professionally. Let us seize this opportunity to embrace our emotions, understand their power and expand our journey towards well-being.
14:30 - 15:00	Resilient Project Management through Effective Dispute Resolution Nicos Elia, Partner, Nicos M. Elia LLC
	Mastering dispute resolution skills can be a critical factor in successfully managing projects. The speech will focus on how understanding and managing conflicts positively contribute to project outcomes and team performance, even in the face of challenges.
15:00 - 15:45	Thriving through Adversity – Panel Discussion
	Paul Hodgkins (Coordinator) Representatives by KPMG, Newcytech, Talent Team, Cyta Business and Goldman Solutions
	KPMG: Antonis Bargilly - Board Member - Management Consulting
	Newcytech: Artemios G. Andreou - Business Development Manager
	Talent Team Consulting: Kypros Kyprianou - Managing Director
	Cyta Business: Niki Ioannou Chandriotou - Head of Business Solutions
	Goldman Solutions: Andreas Chrysafis - Primus Inter Pares
15:45 - 15:55	Questions and Discussion
15:55 - 16:00	Closing Remarks  Xenia Kyriakidou, Vice President, Professional Development, Education and Events, PMI Cyprus Chapter

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## **SPEAKERS**

### Teresa Lawrence (Keynote speaker) \_\_\_\_\_\_ President, International Deliverables, LLC, USA





Teresa Lawrence, PhD, PMP is recognized as the SME on the integration of Creative Problem Solving into Project Management. Since 2017, over 85K people have participated in one of her in-person or virtual trainings, workshops, keynotes or facilitated sessions. Teresa is a master facilitator of FourSight, the industry leading assessment that reveals individual and team preferences toward the problem solving and innovation process. Teresa provides professional services in creativity, creative problem solving, process evaluation, project management and a variety of development supports to help organizations innovate and implement solutions that build organizational capacity and ensure value realization. Dr. Lawrence is president and owner of International Deliverables, LLC, a New York State Women Business Enterprise (WBE) and a 2019 Small Business Administration Home-based Business Award recipient.

### Lucila Dotto \_\_\_\_\_\_\_ Europe Head of Community, PMI





Lucila leads the team that works to connect, enable, and empower PMI Community in Europe. She is an SME in culture transformation, leadership development and behavioural change. Before joining PMI, she worked for KMPG in the People Consulting team and as Global Culture Senior Manager leading KPMG's purpose reinvigoration strategy. While leaving in Argentina, she co-founded her own boutique consulting. She is passionate about education. She worked for eight years at San Andres university, where she served in different director roles. An interesting fact? Lucila wrote a book in Spanish, which translates as 'Have the courage to be yourself'.

#### 





Nicos Elia is a UK trained lawyer and Chartered Quantity Surveyor with over 35 years of experience in the Construction industry and Construction Law. He excels in providing exemplary service to major stakeholders in the construction industry, offering expertise in contract drafting, claims preparation, and dispute resolution. Nicos is a Fellow of the Chartered Institute of Arbitrators and a CEDR accredited mediator, actively contributing to the field through lectures and seminars. Holding official positions and actively participating in committees, including Chairman of the Chartered Institute of Arbitrators – Cyprus Branch, Nicos is a professional focused on excellence in construction and engineering dispute resolution.

# SPEAKERS







Geetha Gopal is an accomplished senior management professional based in Singapore. She is a PMI Future 50 awardee, a Masters from Oxford and a sought-after public speaker with extensive international speaking engagements for some of the most prestigious tech and management conferences around the world. She is a hands-on leader with experience delivering high-value, strategic investments including AI, IT infrastructure, Data Centres, Digital transformation, Product ownership, Cross functional programmes and blank sheet assignments for two multinational organizations. She is currently the Chief Operating Officer at Verdana, where she leads their overall Operations, Projects, Sales, IT, Partnerships, and Customer Relations. Her last role was with Panasonic where she headed the Regional Infrastructure Projects Delivery and Digital Transformation team and their strategic projects and huge infrastructure project portfolio. Prior to that she worked in Daimler for almost a decade, on various areas of IT Infrastructure and AI products. She also holds a Bachelor of Computer Science Engineering, Executive MBA and PMP.

### Tim Ingram \_\_\_\_\_\_\_\_ Managing Director, Strategic Safety Consultants Ltd, UK





An accomplished Safety and Enterprise Risk professional, strategist, speaker and Non-Executive Director with over 30 years' safety experience, Tim spent 13 years at the UK's Health & Safety Executive, primarily as the Principal Inspector responsible for the inspection and enforcement of gas and pipeline facilities, onshore and offshore, across Scotland. Having held a number of Head of Function and Director level H&S roles at major organisations including Wood Group, Maersk Oil UK, Port of Tyne, he was ultimately appointed Group HSSE Director at Dana Petroleum plc. While at Dana he became the Corporate HSE Advisor to Dana's parent company, the Korea National Oil Corporation in Seoul, South Korea, in the office of the President and Risk Management. Tim now owns and operates a small specialist safety consultancy focusing on strategic and corporate H&S, safety leadership and culture, corporate risk, and due diligence matters across a wide range of organisations and industries both in the UK and Europe. He is also a Non-Executive Director, currently sitting on David MacBrayne Ltd. and CalMac Ferries Ltd. Boards, serving as Chair of the David MacBrayne HSEQ Committee.

#### Sina Zavertha \_\_\_\_\_\_ Senior Manager, KPMG, Cyprus





Sina is a Senior Manager in KPMG Cyprus and is leading the Transformational Program and Project Management services. Sina is a qualified project professional with several years of experience in London, in wide-range and multimillion euro projects, cost assessments and economic appraisals across an array of sectors, including Technology, Finance, Transportation, Water, Energy, and Infrastructure. Sina specialises in supporting companies to streamline their project delivery model and achieve operational excellence. She has been leading project delivery of large and complex projects for some of the biggest organisations in Cyprus, mainly focusing in the financial and banking sectors, and she is experienced in setting up and leading PMOs and complex technology programs, managing change, and multidisciplinary teams.

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# PANELISTS

#### Paul Hodgkins (Panel Coordinator) -





Paul Hodgkins was the Executive Director of Paul Hodgkins Project Consultancy. Paul joined Siemens in 1984 as a graduate trainee and within two years entered the world of Project Management. From February 2006 until June 2013, he was responsible for leading Siemens global programme addressing project business known as PM@Siemens, across the UK and North West Europe and in April 2009, Paul was nominated as one of only ten key influencers in the UK in relation to the profession of project and programme management. In July 2013 he established his own business, Paul Hodgkins Project Consultancy, where he helps businesses to "unleash the power of projects and programmes".

He continues to be recognised for his contribution in developing the project management profession and has written articles for and appeared in many project management publications as well as being a key note speaker at numerous project management events around the world. Paul was appointed as a Fellow of the Association for Project Management (FAPM) in October 2009 and represented Siemens as part of the PMI Global Executive Council and APM Corporate Leaders Advisory Group. Paul is now working on an innovative and exciting UK transport business change programme.

### Antonis Bargilly **KPING**







Antonis is a Board Member and the Head of the Management Consulting Department and ESG in KPMG in Cyprus. He specialises in the provision of tailored made advisory services to private and public sector clients relating, among others, to strategy definition and implementation of strategic initiatives, operational restructuring and excellence, business process reengineering, technology implementation and digital transformation, customer experience transformation, workforce optimisation, change management, culture integration and ESG.

Antonis has successfully led various projects for a diverse clientele, in the governmental and private sectors across a wide range of industries.

#### Niki Ioannou Chandriotou









Niki loannou-Chandriotou is heading Cyta's business solutions unit and is responsible for addressing the telecommunication needs of the business market including sales, marketing, product development, management, and promotion. Niki was employed in Cyta in 1995 and has been involved in all major product rollouts and network services throughout her career like the evolution and upgrade of the fixed telephony network, the deployment of the Cloudmarketplace and cloud services, the commercial roll out of the FFTH network, the launch of cybersecurity services and many more.

She is a graduate of the NYIT University of New York with a bachelor's degree in Electrical Engineering (Summa Cum Laude), a holder of a Master's degree in Electrical Engineering from the Arizona State University and an MBA degree from C.I.I.M., Cyprus.

### PANELISTS



#### Kypros Kyriacou X Talentteam \_\_\_\_

Managing Director, Talent Team Consulting, Cyprus





Kypros Kyriacou is the Managing Director of Talent Team Consulting. A graduate of the Higher Technical Institute and holder of a master's degree in business administration from Henley Management College, United Kingdom. He joined Ernst & Young in 1998 as IT Administrator and two (2) years later he started his career in Consulting services. He moved to Chrysanthou & Christoforou (representing Andersen) beginning of 2002, which later merged with and renamed to Deloitte, for a total of eleven (11) years.

At Deloitte he was the head of the Oracle Enterprise Applications service line. Beginning of 2013 he established his own business, Talent Team Consulting, a Cyprus based Consultancy, serving its Clients with Enterprise Applications, Technology Solutions and Project Management services. He has been involved in IT & Business Consulting and Project Management for over twenty (20) years, developing capabilities across various industries and business functions. Throughout his career, he has worked on numerous local and international projects, ranging from small-medium enterprises to large multi-nationals and public sector organisations.

### Artemios G. Andreou newcykech

Business Development Manager





Artemios G. Andreou is the Business Development Manager at Newcytech Business Solutions, a subsidiary of the Logicom Group. Newcytech is one of the top providers of comprehensive IT solutions (Systems Integrator) in Cyprus, with multiple business activities, including strategic partnerships and collaborations with major international technology suppliers and leading vendors. With over 25 years of professional experience, expertise and proficiencies in the field of Information and Communication Technology (ICT), Mr. Andreou has worked for multinational organizations on strategic positions abroad and in Cyprus such as mmO2 (formerly known as BT Cellenet) in the United Kingdom and MTN Cyprus.

Artemios G. Andreou is an accredited Project Manager-PRINCE2® and he has a vast experience in leading strategic, complex, advanced and integrated projects spanning all sectors of the Cyprus economy holding the role of Project Executive.



# PANELISTS

### Andreas Chrysafis Primus Inter Pares







Andreas Chrysafis has a BSc and MSc in Electrical Engineering from US Universities with a Fullbright scholarship and an MBA acquired in 2009 from the University of Cyprus. He has 33+ years of experience in IT and has worked at the IT of Laiki Bank for 28 years where he served at various managerial positions. In 2013 with the financial crisis Laiki Bank closed down and he has created his own company, Goldman Solutions & Services Ltd with the aim to provide niche and quality IT services and products in the Cyprus and European market. Working for Business Development for the Company and as a Project Manager for various projects. Since October 1st, 2016 was involved in the e-Invoicing project which started with the funding of the CEF Telecom program and has successfully being completed on 31/12/2017. He was also involved in 3 other CEF funded projects, e-invoicing, e-delivery and Cyber Security. Is also involved in an innovation project funded by the Ministry of Energy, Commerce and Industry. All CEF projects were completed in September 2019. He has been leading and managing people for over 20 years, starting from a small team of 3 and now managing 40 people. He was also a project manager of a few large projects with budgets over 2 million Euros and duration of 2 years. He has received extensive training about people management stating from team building, Coaching, leading people and going to Motivation and target setting. He has also gone through a 360-degree evaluation with a follow up workshop for self-improvement. He has been part of the IT management team for the past 13 years and the MBA has received in 2009 has reinforced the knowledge and experience with the theory and recent techniques. Over the course of his career, Andreas has served two terms, 12 years, at the Office of Postal and Telecoms Regulations, first as a member and then as the Chairman, where he provided his knowledge and expertise for the formulation of regulation and financial control of the post office and Telecom companies. In 2010 he was appointed member of the Board of Cyprus National Carrier, Cyprus Airways, and he resigned in 2012 when he disagreed with the proposed salvation plan of the company. Andreas Chrysafis is also a founding member of the Cypriot chapter of Transparency International in attempt to fight corruption and enable Transparency in Cyprus. He was the secretary for 2 years.

Andreas has participated twice in the Cyprus Entrepreneurship Competition, CyEC, and at both times his team has won the 2nd place in the competition and the result was the creation of company, Boomertel, which deals with electronic Invoices. In 2013 he has passed the exams of the Project Management, Institute, PMI, and is now a certified Project Manager, PMP. He has handled many projects successfully, accomplishing the desired results within Budget and time.

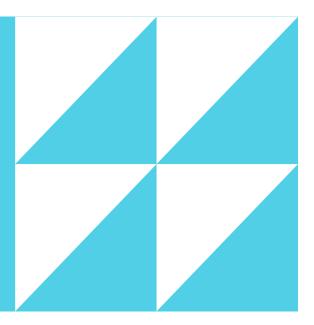




#### MAIN SPONSOR



KPMG, has been operating in Cyprus since 1948 and currently employs more than 800 professionals working from 6 offices across the island. It is a member of KPMG International Limited, a global organisation of independent professional services firms providing Audit, Tax and Advisory services. KPMG operates in 143 countries and territories and has approximately 265,000 people working in member firms around the world. Clients look to KPMG for a consistent standard of service based on high-order professional capabilities, industry insight, local knowledge and expertise.



#### **SPONSORS**





Cyta, is the leading brand in the Cyprus telecommunications sector with 60 years of experience. Cyta Business by Cyta emerges as the "One Stop Telecommunications Solution" provider by offering a wide range of innovative and integrated electronic business solutions for Telephony, Internet, Mobile, Cloud and Networking services. It focuses on the overall needs of each business, irrespective of its size or sector of activity using cutting-edge technology that make it the ideal partner for every kind of business.



NewCytech Business Solutions Ltd, is a subsidiary of Logicom Public Ltd, specializing in Systems Integration, Technology Infrastructure and Security solutions. As one of the leading system solution integrators in Cyprus, NewCytech provides end-to-end solutions and services. From a single system to a complete IT infrastructure – and from hardware to software – the company is committed to providing excellence in customer support and customer satisfaction. Over the last 30 years of its operations, Newcytech has established strategic relationships with the most prominent international technology vendors, creating and delivering innovative value-added services to its customers and successfully completed multiple integration projects for important organizations.



Talent Team Consulting T.T Ltd (talentteam), is a Cyprus based boutique Consulting company made up of experienced professionals with comprehensive capabilities across many industries and business functions. The talentteam members and associates bring in more than 15 years of experience, expertise and specialisation in the fields of Project Management, Human Capital Management (HCM), Enterprise Resource Planning (ERP), Enterprise Performance Management (EPM), Business Intelligence (BI) and Technology Solutions, while continuously upgrading our skills and knowledge. We have excellent communication skills at all levels across business and IT functions. We are able to understand the clients' business issues and identify the appropriate solution to meet each of their needs. We are known and recognised for our values of ethos, integrity and professionalism.





### SPONSORS

#### INTERNATIONAL KEYNOTE SPEAKER SPONSOR





Odyssey, is a leader in Cybersecurity, supporting organizations around the globe to become cyber resilient by building an effective and applicable Cybersecurity Strategy. For more than two decades Odyssey empowers customers to adhere to compliance requirements and effectively manage their digital risks to be able to effectively anticipate, respond, swiftly recover, and adapt to the destructive threats of a dynamically expanding threat landscape. Odyssey's holistic approach combines five pillars of solutions, services and products: Advisory Services (GRC), Managed Security / Detection & Response Services (MSDR), ClearSkies™ Threat & Vulnerability Management Platform, Cloud Security and Integrated Solutions. Each of the five pillars, both separately or combined, enable organizations to manage emerging Digital Risks, in all operational aspects of your organization: People, Process and Technology. Odyssey is ISO 27001, ISO 9001 and ISO 22301 certified, SOC 2® Type 2 attested, and accredited by the Payment Card Industry Security Standards Council (PCI SSC) as a Qualified Security Assessor (QSA). Odyssey has received numerous global awards and recognitions, such as its inclusion in Gartner's Magic Quadrant for Security Information and Event Management for its ClearSkies™ SIEM. Additionally, the company has been certified as a Great Place to Work® for three consecutive years

#### CONTRIBUTING SPONSORS





NetU, is a leading Information Technology solutions and services organization in the Eastern Mediterranean region, recognized as a major provider of integrated solutions with strong local and international activity. Being a trusted Digital Transformation Partner to medium and large organizations in the Private and Public sectors, for more than 30 years, NetU provides world-class IT solutions in the areas of Systems Integration, Business Solutions, Technology Solutions helping them achieve their corporate objectives.

#### Bank of Cyprus



The Bank of Cyprus Group, is the leading banking and financial services group in Cyprus, providing a wide range of financial products and services which include retail and commercial banking, finance, factoring, investment banking, brokerage, fund management, private banking, life and general insurance. The Group's digital infrastructure is proving successful, transforming the Bank to a modern, customer-centric hub offering banking and broader financial digital products and services in Cyprus. The Group has set the foundations to enhance its organisational resilience and ESG agenda and continues to work towards building a forward-looking organisation with a clear strategy supported by effective corporate governance aligned with ESG agenda priorities, aiming to lead the transition of Cyprus to a sustainable future.



With over 10,000,000 clients since it was founded in 2009, XM has grown to a large and well established international investment firm and has become a true industry leader. Our extensive experience combined with support for well over 30 languages, makes XM the broker of choice for traders of all levels, anywhere. We have the expertise and the resources to help everybody realize their investment goals, like only a big broker can.

# SPONSORS



#### **cdb**bank

Founded in 1963, cdbbank (Cyprus Development Bank), is today one of the country's leading niche financial institutions dedicated to satisfying the needs of domestic and international clients. cdbbank offers a wide range of specialized financial services and products, designed to accommodate the sophisticated requirements of its clientele which consists of corporate and institutional clients and high net worth individuals. The Bank's vision is to be the reference Bank for businesspeople. Relying on its long-term experience and high level of expertise, cdbbank aspires to establish long-term relationships of trust with its clients, always delivering excellence and value.



Hellenic Technical Enterprises Ltd, is a leading Cypriot company that specializes in delivering critical projects in: IT Hardware, Software, security, and cloud solutions, as well as Telecommunications, Education Technologies, Industrial Automation, Fluid Handling, Energy Saving Technologies. The company was founded in 1976, and is part of the Hellenic Mining Group of Companies. At its founding, the company focused on the telecommunications industry. Over the years Hellenic Technical Enterprises has expanded into the Information and Communication Technology industry, a leading software and cloud infrastructure provider, and diversified into electromechanical services. Rigorous Project Management is at the heart of all our activities.



AGC Contractors, is a leading class A, licensed construction company known for their customer focus, quality of work and speed in construction. It has over 55 years of experience (since 1968) and over 150 dedicated and highly qualified personnel. AGC focuses on large-scale private sector projects and boasts an impressive portfolio of projects including Universities, Schools, Hotels, Industrial Warehouses, Aeolian Parks, Technical projects, Commercial and Residential buildings.



#### **TREPPIDES**

K. Treppides & Co Ltd, is the largest independent consulting firm in Cyprus with an established international presence and offices in Cyprus, United Kingdom, and Malta. The Company was established in 1985 and employs approximately 200 professionals. A full range of consulting, assurance, tax and accounting services are provided to groups, companies and investors operating internationally in a wide range of financial and business sectors. The Company has decades of proven track record of delivering high-quality services and solutions to our clients and through this experience, investors and businesses are guided and assisted during the establishment process and subsequent investment activity in Cyprus and internationally.



AC Goldman Solutions & Services GSS Ltd, is a company which was founded in 2013 and is active in the ICT sector covering a wide range of services. The company started with two employees and today has 30+ employees. It has also managed to establish itself in the Cypriot market and presents a steady increase in its turnover. Its main customers are banks, insurance companies, airlines, the Cyprus Government, and other large organizations. The company participated as a partner in five innovative European programs (under the CEF program) implementing them in full and bringing multiple benefits to both the State and the wider public and private companies in Cyprus. Goldman, invests in its people as one of the main pillars of success, development, and sustainability, enabling them to continuously develop their skills through a wide range of seminars and programs available from various companies in Cyprus and abroad.







Kaniklides, is a distinguished company in the provision of Document and Records Management Services. Kaniklides is constantly evolving and expanding by investing in both technical and human resources, monitoring developments in the field and evaluating the constantly increasing needs of its customers for their digital transformation. Kaniklides is renowned for the successful implementation of projects of major complexity that require ad-hoc Project Management. The company's very successful course in the Cyprus market in recent years is attributed to its flexibility and ability to adapt quickly to the operational needs of its customers, to assign timely the necessary resources for the implementation of the projects it undertakes and to continually invest in the development of human resources and its expertise. Our vision is to help Organizations realize the value of managing their physical or digital sources of information. We aspire to serve our clients in defining and implementing their digital transformation strategy. We are committed to providing solutions that deliver the value our partners, employees and society expect.

#### SUPPORT SPONSORS





JCC Payment Systems, is Cyprus' market leader in payment-processing technologies and financial solutions for merchants and financial institutions. It has been supporting businesses in accepting electronic payments from multiple sales channels for over 30 years, following the decision of the major Cyprus' banking institutions to collaborate for the purpose of administering the processing and settlement of card transactions. Today, JCC is considered the trusted service provider of choice for all financial technology requirements ranging from fraud prevention, card personalisation and ATM management, to hosting and business continuity services. The services offered do not focus solely on payments but on the entire digital transformation spectrum and include trust services.



Perfect for real estate agents, property developers, and asset managers, Qobrix is the ultimate all-in-one platform built for real estate. A leading real estate CRM system with advanced Agent, Client, and VIP portals, an intuitive landing page creator, and high-performing websites integrated with IDX for enhanced web visibility. From capturing properties and nurturing leads to following up and closing sales, Qobrix real estate software streamlines every step of the process.

#### SUPERNOVA 20 YEARS OF EXCELLENCE

Supernova Consulting, is a leading consulting, technology and outsourcing services firm serving clients in more than 30 countries. Combining unparalleled industry experience with leading technology offering, together with its clients, Supernova Consulting creates and delivers business and technology solutions that fit their needs and drive the results they want. For over a decade, we've built a firm to help our clients accelerate business performance and realize their most important goals.

#### NETWORKS

Ace Training and Development Centre, was established in 2016 as an education and training institute with the aim of providing a leading environment for the technology industry in Cyprus. Organisations and individuals trusted us for their professional development and building on our success in the field of technology we increased our training options in additional topics. Ace Training and Development Centre aims to offer to professionals knowledge, abilities and certifications that will enable them to thrive in their field.

### SPONSORS



#### WORKSHOP SPONSOR





FourSight, is a collaborative problem solving system that trains people to take on big challenges and deliver big wins.

#### **EDUCATIONAL PARTNER**





New Horizons, is truly a Global leader in the provision of Information Technology and Business Process training. With 40 years of history, New Horizons has trained millions of people across the globe, helping businesses and individuals alike to achieve their goals. We focus on our client's desired outcomes to help create the all-important desired impact on your business results. Of course, we do more than just deliver vendor-authorised training. We use powerful assessment, measurement, tracking, and reporting tools to verify you get the full benefit from your training investment.

#### COORDINATOR





Established in 1987, Top Kinisis Travel Public Ltd is one of the most popular Travel and Tourism organizations in Cyprus providing a complete range of travel and tourism services. Having 7 branch offices in Cyprus and Athens and 70 qualified staff members, it has a remarkable background including successful acquisitions, mergers, awards and accreditations.

Top Kinisis Conferences & Events, Specializing in Conference Management since 1990, Top Kinisis has managed some of the largest and most prestigious international conferences that ever took place in Cyprus amongst which the largest conference in number of participating countries (83 countries).

The success of the hundreds of conferences handled over the past years is a result of extensive experience, professionalism and capability to undertake the management of any event however demanding or complicated it may be.

Organizing sustainable conferences and events is a top priority. Top Kinisis is proud to be leading the European Sustainable Conferences and Events (SCE) project.

#### MEDIA SUPPORT



SUPPORTER



